

To whom it may concern

Recently as a result of franchise growth, our company investigated the option of a trailer to transport our various pieces of industrial cleaning equipment. After a disappointing episode from one trailer company, we were referred to Nathan Trailers.

I was impressed with their service from start to finish, from original design and option research through to product delivery, the service was friendly, informative and effective, the quality of the trailer was first class, looks great and performs as promised.

We have since ordered our second trailer from Nathan and look forward to many more in the future. Nathan's professional and helpful staff, supported by a high standard of product means, we have the "peace of mind" to refer Nathan Trailers to all our Franchisees knowing they will get the right product the first time. There was no doubt in the value our new Nathan Trailer has brought our company, a strong, purpose built trailer with everything we need that looks great.

On a more personal note, if Mark Phillips, their National Sales Manager says he will do something, you can absolutely depend on it being done - and not just done but done well. He's also one of those increasingly rare people who gives his customers the assurance that all is taken care of by not leaving anything to chance, as well as going over and above the call of duty if required.

I highly recommend Nathan Trailers and their staff to anyone considering a strong, quality trailer that's built to last.

Sincerely,

Bernard Graf

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Nicson White, Chairman and Senior Business Consultant to Handy Cleaning Services is a **My Business Awards Business of the Year winner** in 2007 and **Gold Coast Business Excellence Awards** recipient in 2007 and 2008.



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